

enterprise europe



Russia



Business Support on Your Doorstep



Country Fact Sheet

1 JANUARY - 31 DECEMBER 2013

The Enterprise Europe Network (EEN) supports small and medium sized enterprises (SMEs) to find partners to do business abroad, to acquire new technologies making their products more competitive on international markets and/or to identify partners for European funded research projects. To date, the Enterprise Europe Network remains the world's largest business and innovation network uniting Europe's 500 leading chambers of commerce, technology institutes, universities and research centres. There are approximately 100 Network contact points in third countries.

[Russian Union of Innovation and Technology Centres:](#)

RUITC associates 27 Innovation Technology Centres that have about 1500 client companies, R&D organisations and universities in many regions of Russia. Moscow, Zelenograd.

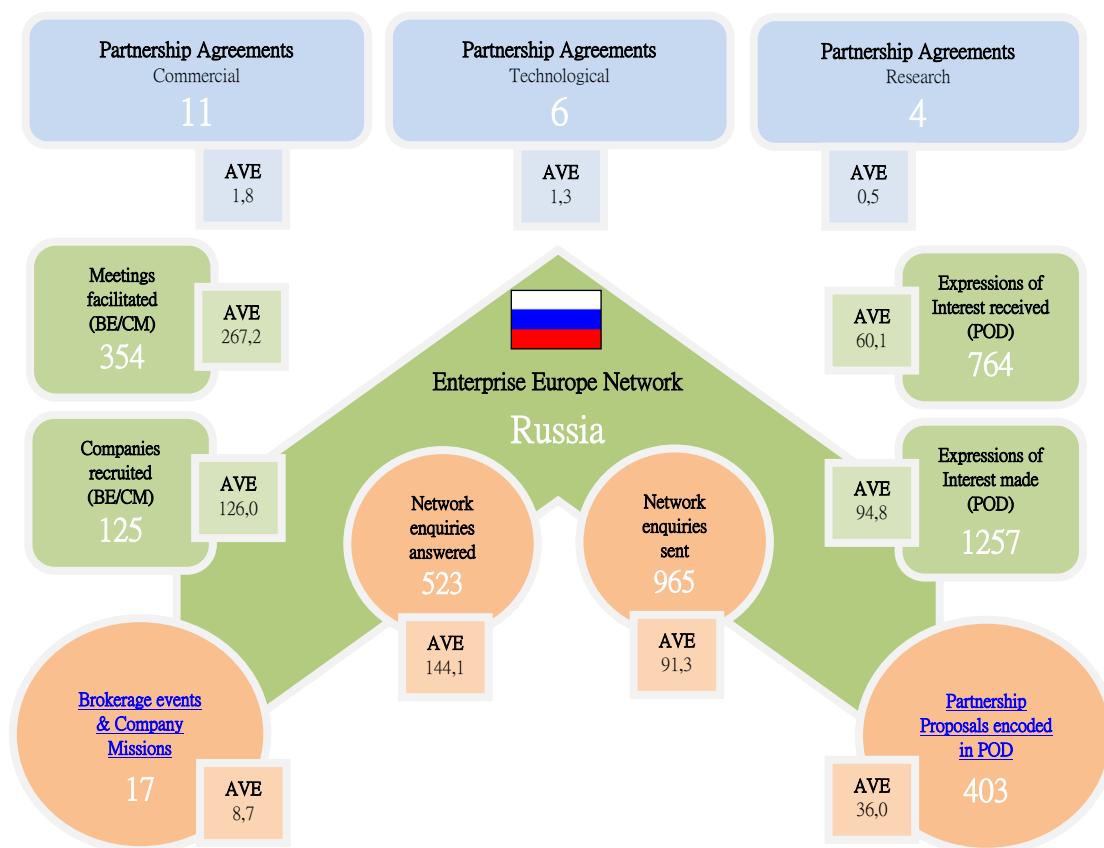
[Russian Technology Transfer Network:](#)

RTTN associates 72 Innovation Centres that use their network links for providing services to their clients (companies, research organisations) in technology transfer and search of partners for technological co-operation in Russia and abroad.

[Russian Agency for Small and Medium Enterprises support:](#)

RA was set up in 1992 under the initiative of the Government of the Russian Federation. The Agency is a leading Russian provider of certified services in the area of quality management, legal advice, market research or business planning for Russian Small and Medium Enterprises (SMEs) and to foreign entrepreneurs. The Russian Agency has created the SIORA network (50 regions) in 1997 under the framework of the Federal Programme for Entrepreneurship Support.

Performance chart



Performance table

Performance indicators	Consortium	Regional average (BRIC)	Total average
PA Commercial	11	2,8	1,8
PA Technological	6	1,9	1,3
PA Research	4	0,6	0,5
Brokerage events (BE) & Company missions (CM)	17	7,3	8,7
Local clients in BE/CM	125	144,3	126,0
Client to client meetings at BE/CM	354	242,8	267,2
Partnership Proposals (PP) in database (total)	403	52,9	36,0
Expressions of interest (received)	764	99,0	60,1
Expressions of interest (made)	1257	164,8	94,8
Enquiries/questions answered from EU partners	523	159,0	144,1

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Legend: PA Commercial / PA Technological / PA Research = Partnership Agreements (PA) are cooperation agreements between two companies (or other typical Network clients) from different countries. PAs remain the main performance indicators as they demonstrate Network partners' capacity to successfully facilitate business & research cooperation as well as technology transfer; **Companies recruited** = Number of companies recruited for brokerage events and/or company missions organised with other Network partners; **Meetings facilitated** = Number of b2b meetings organised/facilitated for companies recruited for brokerage events/company missions; **Partnership Proposals in POD** = Number of partnership proposals from companies encoded in the Network's Partnership Opportunities Database (POD), i.e. business offers/requests, technology offers/requests or research partnership proposals; **Expressions of Interest received** = Number of expressions of interest received from companies in other countries for partnership proposals encoded in the POD; **Expressions of Interest made** = Number of expressions of interest made for partnership proposals from companies in other countries; **Network queries answered** = Number of questions answered for other Network partners on partner searches, market access matters, regulatory issues or standards; **AVE** = Average on consortium level for Network partners in third countries

Regional grouping: 23 EEN Art 21.5 consortia in third countries have been grouped in the following regions: **BRIC:** Russia, China (5 consortia), India, Brazil; **Asia:** Japan, South Korea; **Maghreb-Arab:** Morocco, Tunisia, Egypt; **Neighbourhood:** Switzerland, Ukraine, Armenia, Moldova, Albania, Bosnia; **North America:** USA, Canada **Latin America:** Chile, Mexico



European Commission

The way to new markets: Enterprise Europe Network



Business Support on Your Doorstep

We help SMEs to:



ACCESS EU FUNDING
GRASP EU RULES



MAKE INTERNATIONAL CONNECTIONS



BRING YOUR INNOVATIONS TO MARKET

Who we are:

 more than **50** countries

 **600** offices over 4 continents

WE CAN HELP YOU DO BUSINESS IN:

- Europe
- Middle East
- Asia
- Africa
- North America
- Latin America



 **4500** local experts



WE HAVE SPECIALISTS IN:

- European legislation
- EU standards
- Technology transfer
- Access to finance
- CE marking & VAT

Our results:

EU & business questions answered each year **125 000**

Expressions of interest in EU SMEs since 2008 **250 000**

SMEs receiving support for financing their projects since 2008 **76 000**

We can help you !

There is a contact point near you. Visit our website :



een.ec.europa.eu

Enterprise and Industry

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